



CHARTER
RESOURCES

securitynews



Christmas Message from the Director

As 2005 draws to a close, we are finishing a year of unparalleled change and growth for Charter Resources.

This year has seen Charter Resources secure significant new contracts with Sigma Pharmaceuticals, University of Queensland and Victoria University. We have also continued to work with clients to provide them with a greater range of integrated security products and services.

A major coup saw the business acquire Internet Service Provider - Dolphin Online. Since the acquisition, we have been working hard to integrate the Charternet product into unique security applications – please read on to hear more about how Charternet can protect and grow your business cost-efficiently.

Part of the success of Charter Resources has also been due to our policy of promoting staff to key positions in the business. We are pleased to announce that Scott Moody and Paul Koussias have been appointed to the positions of Northern and Southern Region Managers respectively, while our very first employee - Phil Thomas - has been promoted to Sales Manager.

Congratulations to Scott, Paul and Phil! Thank you to all of our employees and support staff throughout Australia for their hard work and commitment throughout the year.

On behalf of Charter Resources, I wish you all a very happy and safe Christmas, and a joyful start to 2006.

Kind Regards, Mike Ramsay

Big pipe, big savings, big business!

Charternet is the latest in a range of leading-edge products and services from Charter Resources. The broadband-driven concept allows businesses to use technology to protect their stock, train staff, view merchandising displays and remotely view multiple CCTV networks in real time.

Charternet offers a range of solutions designed to support multiple converged applications such as VOIP, data, multimedia, EFTPOS and video across a private network or the internet, reducing the number of lines, simplifying technology management and providing a way to integrate all types of network traffic.

Charternet uses a high-speed backbone (big pipe) to connect networks around Australia and even around the globe. Charternet gives businesses, particularly those with multiple locations, the connectivity they need to minimise shrinkage and really grow their business with a unique set of cost-effective management tools.

For example, senior management can call an online video meeting with store managers from all over Australia for the small cost of a monthly broadband account, sparing the company the usual expense of travel and accommodation required to get everyone in the same room.

Charternet packages are available now. For more information or a free demonstration with a Charter Resources sales representative, please call 1300 667 300.

AFR fraud feature

Charter Resources was recently featured in an article published in the Australian Financial Review about shop stealing and internal fraud. Director Mike Ramsay was quoted in the November 29 article, which included Mike's advice for loss prevention in small to medium enterprises.

securing your peace of mind

Spring Racing Carnival 2005

The biggest social week in the Charter Resources calendar was once again a success in 2005. The champagne flowed, the food was delicious and the horse racing electric at this year's Spring Racing Carnival.

Charter Resources played host to clients, suppliers, family and friends under a marquee in The Nursery at Flemington on Derby Day, Melbourne Cup Day and Oaks Day.

Directors Mike Ramsay, Neil Haines and Sean Goldrick were on hand to offer tips for the races, but unfortunately none of their picks were good enough to produce a millionaire. Better luck next year boys!

'Banking' on new GM



Charter's new General Manager, Keith Banks

Charter Resources is proud to announce the appointment of new General Manager Keith Banks.

Keith recently completed time as Borders' Regional Loss Prevention Manager (Asia Pacific). Prior to his time at Borders, Keith worked as the National Manager of the Risk Management Division of Strategic Alliance Group, and served on the Queensland Police Force for 18 years. Keith has also held a number of management positions with Coles Myer.

Keith holds a Masters in Business Administration and a Graduate Certificate of Management and is currently completing studies in Certified Protection Professionals at Deakin University.

We welcome Keith to the Charter Resources team, and we believe the skills and experience he brings to this newly created position will greatly benefit the business and our clients.



Charter Resource Directors (L-R) Mike Ramsay, Sean Goldrick & Neil Haines with br&new's Brooke Crosby & Jenny Reis

Stop Press! Charter Resources at Pacific School Games

Charter Resources has been busy protecting young athletes at this year's Pacific School Games in Melbourne. The Pacific School Games was held 26 November-4 December, with more than 3500 primary and secondary school students from up to 25 Pacific region nations competing in diving, swimming, track & field and basketball.

Charter Resources provided manpower and security management services at the multiple locations chosen to host this year's games including Olympic Park Stadium and the Melbourne Sports and Aquatic Centre, which will also be used as key venues at next year's Commonwealth Games.

The project was a huge success for Charter Resources' Pacific School Games organisers, with the event taking place without incident, and each athlete feeling secure both at the competition venues and after hours in the athlete's village at Melbourne University, Parkville.

If you no longer wish to receive Security News or have any comments or story ideas for future editions, please contact us at llawless@charterresources.com.au